



Infrastrux Group, Inc

The Business Challenges

- Tracking time for labor & equipment in the field and accurate allocation to job codes
- Timely capture and billing of units used in the field
- Streamlining the flow of data from the field to JDE
- Implementing in just eight weeks

The Solution

"As we ramped up for a new, 10-year project in Texas we needed a solution in place quickly," said Jack Story, Vice President of Information Technology at Infrastrux. "We reviewed three tools and selected Equential's goLabor product both for the team's JD Edwards expertise and for the solution's strong functionality."

Infrastrux selected Equential's goLabor solution based on its complete remote time entry, equipment and production tracking. They were also drawn to Equential's robust management suite functionality, construction expertise and relationship with Oracle's JD Edwards.

"With Equential, we are putting the mobile tools in the foreman's hands to more efficiently and accurately track labor, equipment and materials against their projects," Story said. "And, we are automating the communication between the field and JD Edwards in our back office."

"If we had started this new project with our old paper processes, foreman would complete each time, equipment and billing unit report manually and then send it to a newly-hired back office for data entry. That's all extra cost to the project."

"Instead, we have 150 foremen using goLabor in the field. The existing crews enter time and equipment information and goLabor's automated, multi-level approval process, and synchronization with JD Edwards goes to work. The automation has significantly increased the accuracy and timeliness of our data capture process."

The Results

"On one particular project, using goLabor has cut our back-office processing costs by 40 percent," Story said. "We've also eliminated a lot of wasted time interpreting hand writing and handling questions between our offices and the field which helped our existing back office staff."

"Equally as important, we see bottom-line results from more accurately billing equipment, materials and labor to the correct job codes. Billing equipment so much more accurately has captured revenue previously slipping through the cracks with our manual process that relied on a foreman's memory at the end of the week. This project has 1200 units or SKUs for a foreman to record against. With Equential, each foreman has the up-to-date information he needs right in the field and a streamlined process for recording and submitting data."

"We anticipate continuing to roll out Equential across many projects. And, we are working with the Equential team on field audit functionality that will allow us to provide increased services to our customers for their regulatory reporting needs."

"Equential's ready-for-the-field mobile product along with their team's construction and JD Edwards integration experience made this initiative highly successful. Even with an extremely tight implementation timeframe and within our budget, we are extremely satisfied with the results," Story said.

About Infrastrux

The Infrastrux Group is a national leader in providing infrastructure construction services to the gas, electric, water/sewer, and telecommunications industries, with a complete range of design, engineering, installation and maintenance resources available across North America. Internationally, their patented treatments for water-damaged power and telecommunication lines are in widespread use.